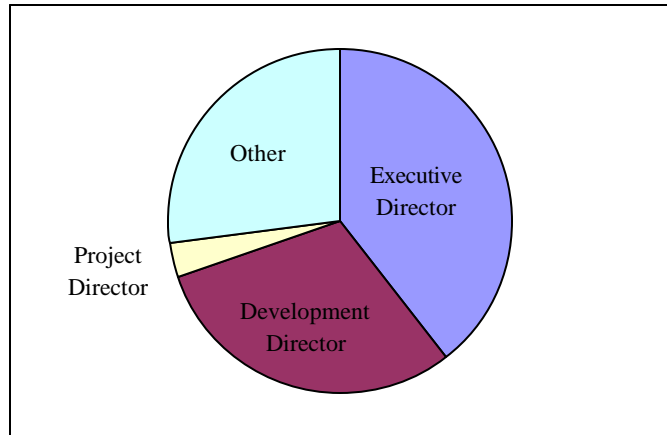


What is your current title?

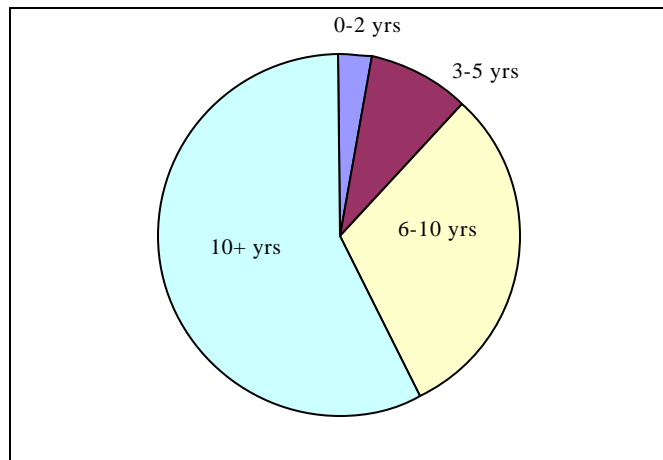
	Responses	Ratio
Executive director	13	41%
Development Director	10	31%
Project Director	1	3%
Other:	9	25%

*Associate Director, Fundraising
 Consultant/Contract Grantwriter,
 Chief Operating Officer, Manager of
 Corporate & Foundation Relations,
 General Manager, Artistic Director,
 Consultant, Development Consultant,
 Managing Director*



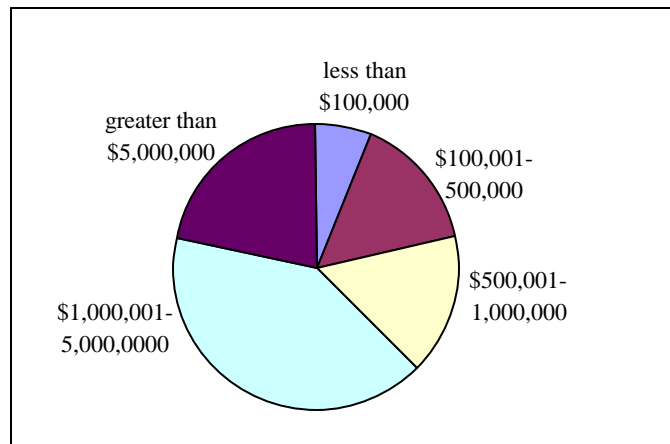
How many years have you worked in the nonprofit sector?

	Responses	Ratio
0-2 yrs	1	0%
3-5 yrs	3	9%
6-10 yrs	10	30%
10 + yrs	19	58%



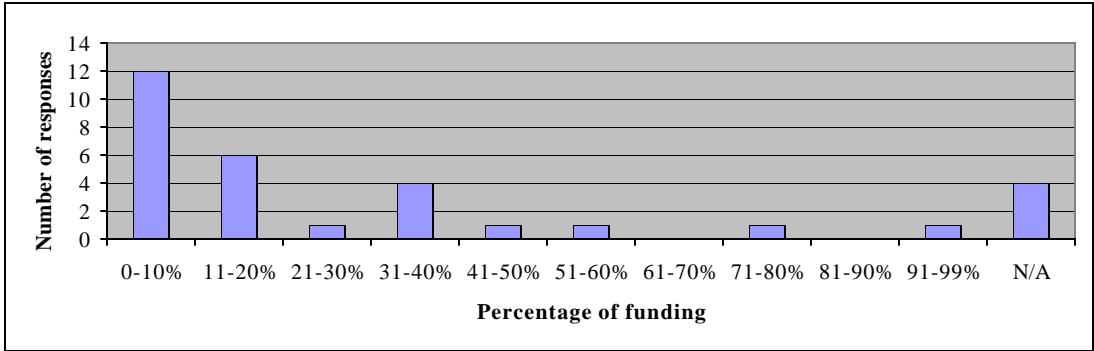
What is your organization's budget?

	Responses	Ratio
Less than \$100,000	2	6%
\$100,001-500,000	5	16%
\$500,001-1,000,000	5	16%
\$1,000,001-5,000,000	13	41%
greater than \$5,000,000	7	22%

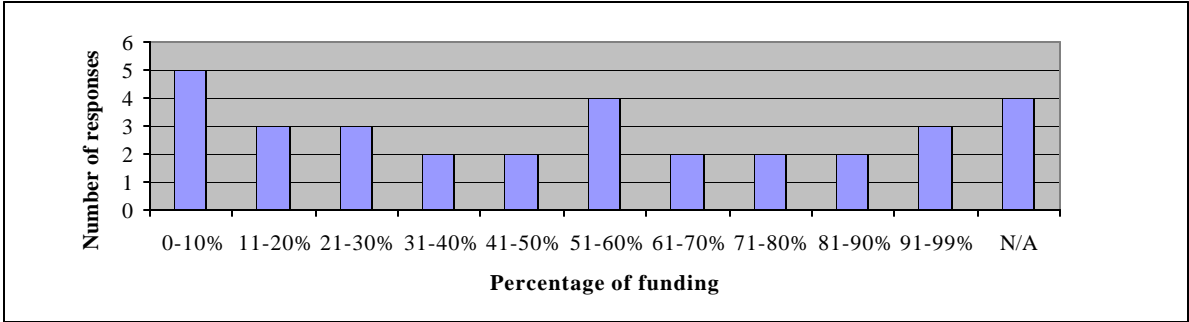


To the best of your knowledge, what percentage of your organization’s funding comes from the following sources?

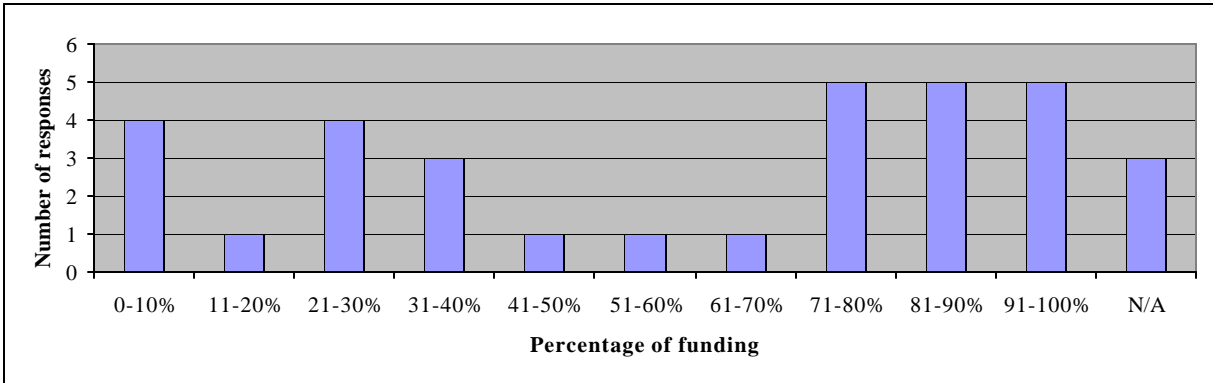
Small foundations (3 or fewer staff members)



Large foundations (more than 3 staff members)

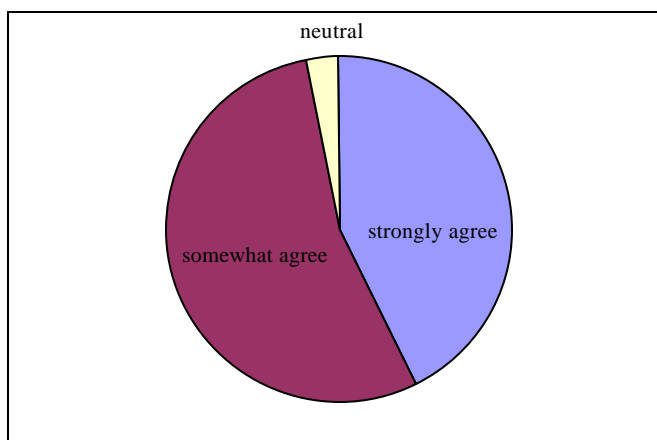


What percentage of your organization’s funding comes from San Francisco Area – based foundations?



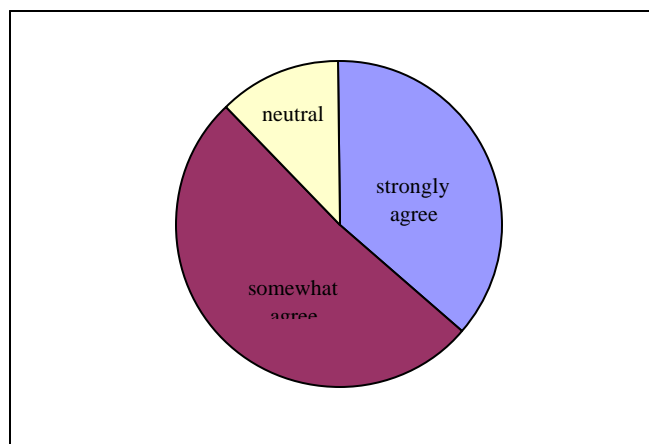
I have a good relationship with funders.

	Responses	Ratio
Strongly agree	14	42%
Somewhat agree	18	55%
Neutral	1	3%
Somewhat disagree	0	0%
Strongly disagree	0	0%



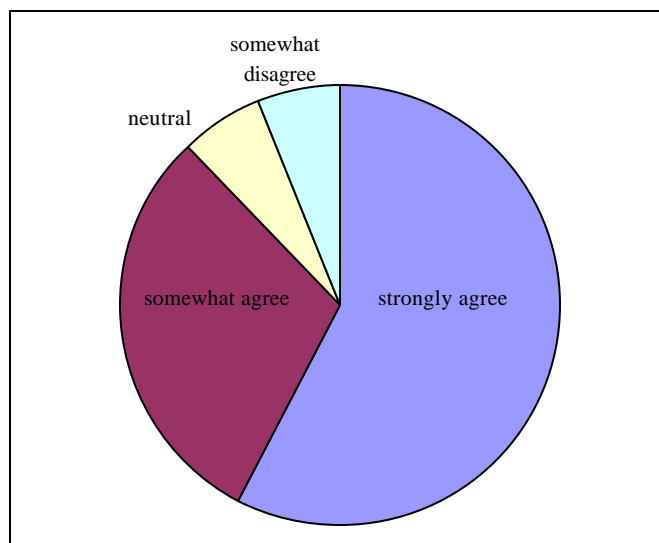
Most foundations/staff respect their grantees.

	Responses	Ratio
Strongly agree	12	36%
Somewhat agree	17	52%
Neutral	4	12%
Somewhat disagree	0	0%
Strongly disagree	0	0%



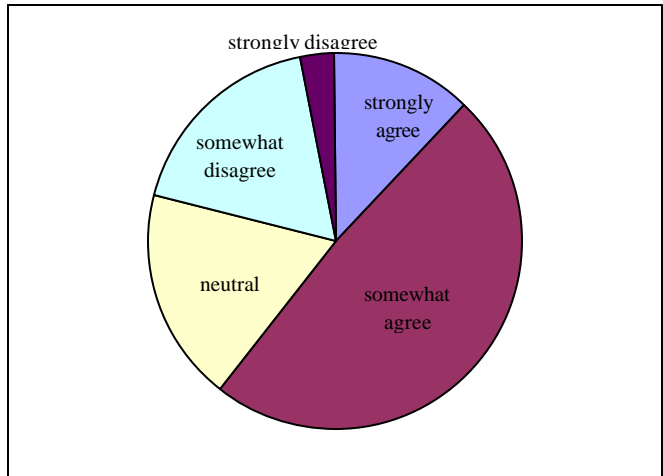
I consider funders to be partners in my work.

	Responses	Ratio
Strongly agree	19	58%
Somewhat agree	10	30%
Neutral	2	6%
Somewhat disagree	2	6%
Strongly disagree	0	0%



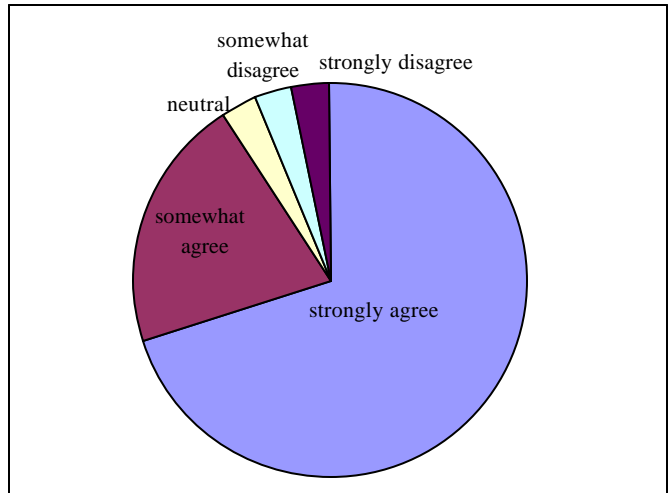
The grant seeking process is frustrating.

	Responses	Ratio
Strongly agree	4	12%
Somewhat agree	16	48%
Neutral	6	18%
Somewhat disagree	6	18%
Strongly disagree	1	3%



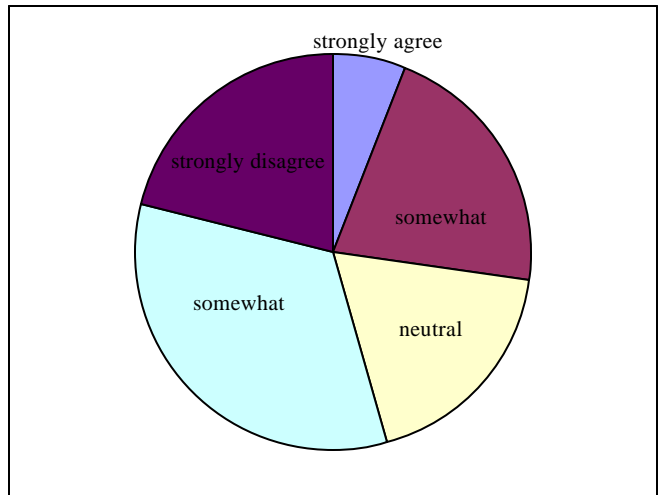
Site visits are an effective way for grantmakers to learn about our organization.

	Responses	Ratio
Strongly agree	23	70%
Somewhat agree	7	21%
Neutral	1	3%
Somewhat disagree	1	3%
Strongly disagree	1	3%



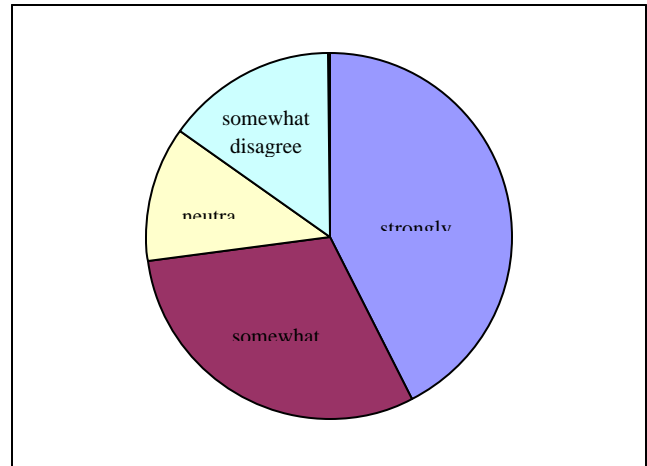
Most foundations/staff I work with make site visits.

	Responses	Ratio
Strongly agree	2	3%
Somewhat agree	7	21%
Neutral	6	18%
Somewhat disagree	11	33%
Strongly disagree	7	21%



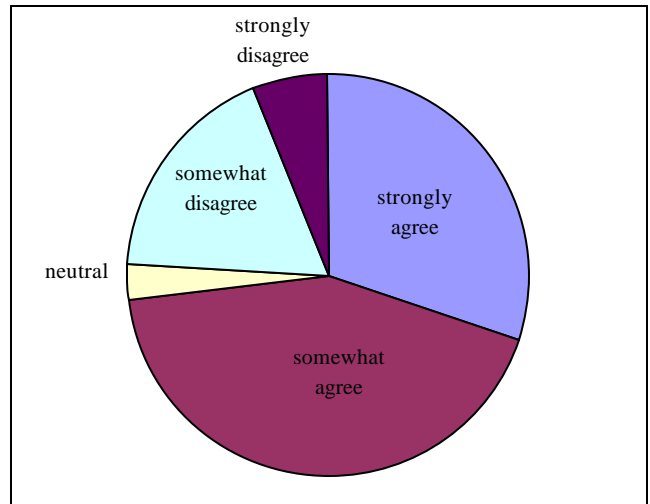
Most foundations offer clear guidelines and explain their funding priorities clearly.

	Responses	Ratio
Strongly agree	14	42%
Somewhat agree	10	30%
Neutral	4	12%
Somewhat disagree	5	15%
Strongly disagree	0	0%



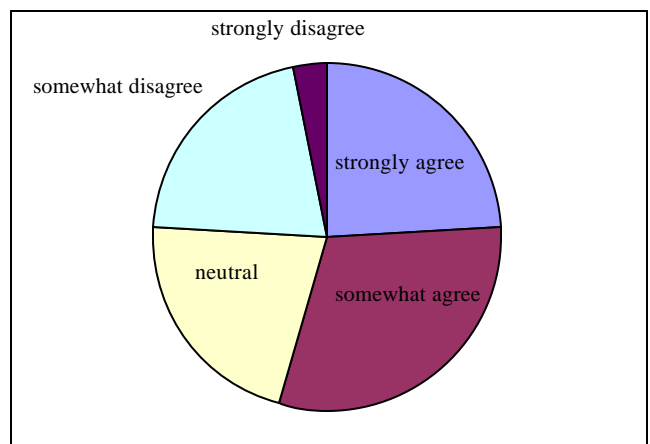
Most foundations explain the grant review process and timetable in a way that makes sense.

	Responses	Ratio
Strongly agree	10	30%
Somewhat agree	14	42%
Neutral	1	3%
Somewhat disagree	6	18%
Strongly disagree	2	6%



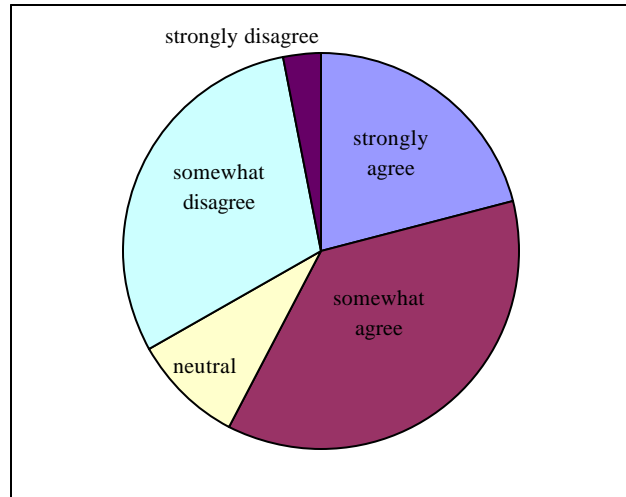
Most foundation/staff I work with return phone calls in a timely manner.

	Responses	Ratio
Strongly agree	8	24%
Somewhat agree	10	30%
Neutral	7	21%
Somewhat disagree	7	21%
Strongly disagree	1	3%



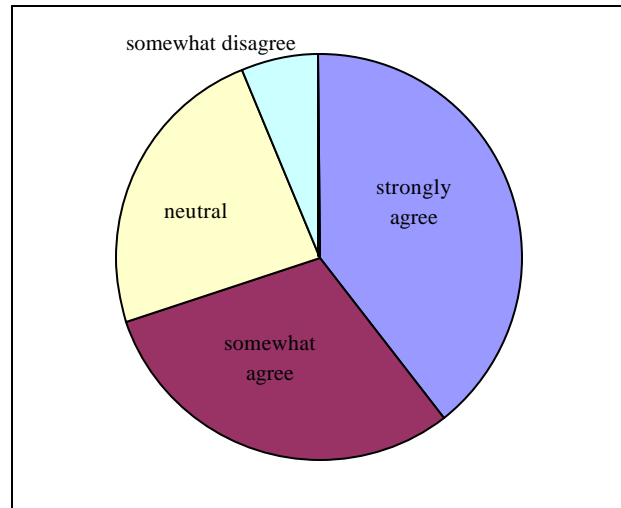
Most foundations/staff I work with communicate about the status of pending proposals.

	Responses	Ratio
Strongly agree	7	21%
Somewhat agree	12	36%
Neutral	3	9%
Somewhat disagree	10	30%
Strongly disagree	1	3%



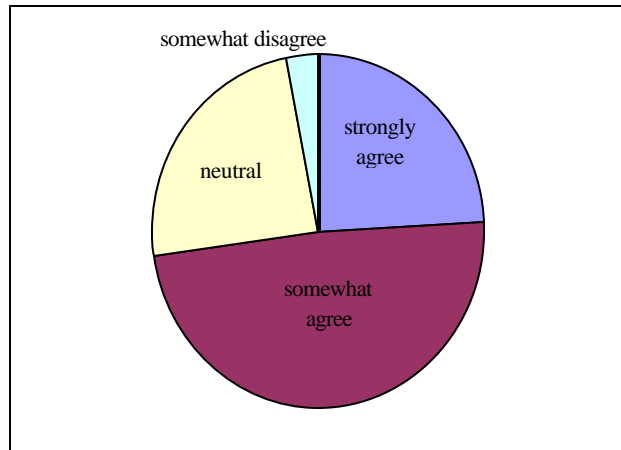
Most foundation/staff I work with make an effort to understand our proposals.

	Responses	Ratio
Strongly agree	13	39%
Somewhat agree	10	30%
Neutral	8	24%
Somewhat disagree	2	6%
Strongly disagree	0	0%



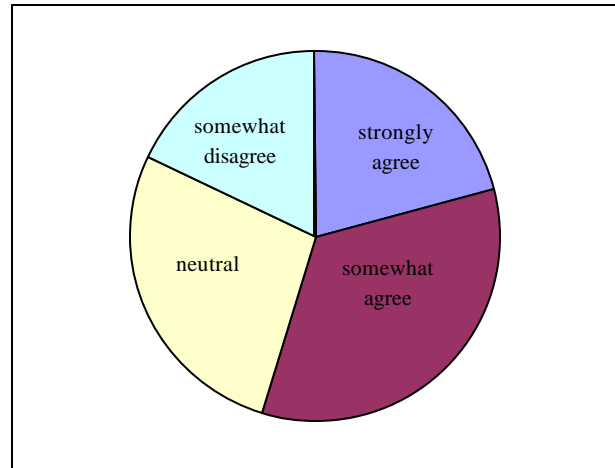
Most foundation/staff I work with make an effort to understand our organization.

	Responses	Ratio
Strongly agree	8	24%
Somewhat agree	16	48%
Neutral	8	24%
Somewhat disagree	1	3%
Strongly disagree	0	0%



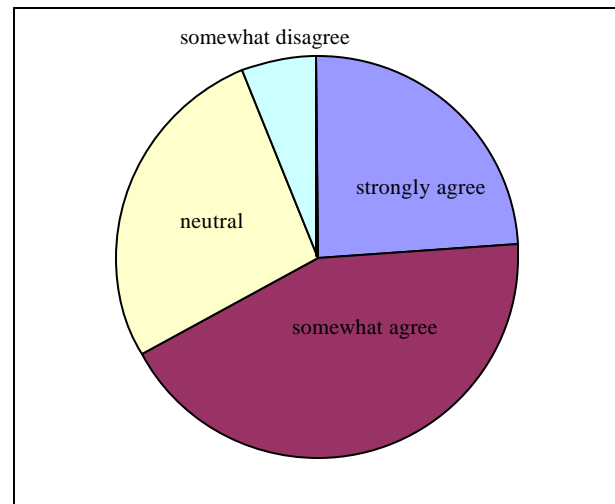
Most foundation/staff I work with are knowledgeable about the issues and/or challenges that our organization faces.

	Responses	Ratio
Strongly agree	7	21%
Somewhat agree	11	33%
Neutral	9	27%
Somewhat disagree	6	18%
Strongly disagree	0	0%



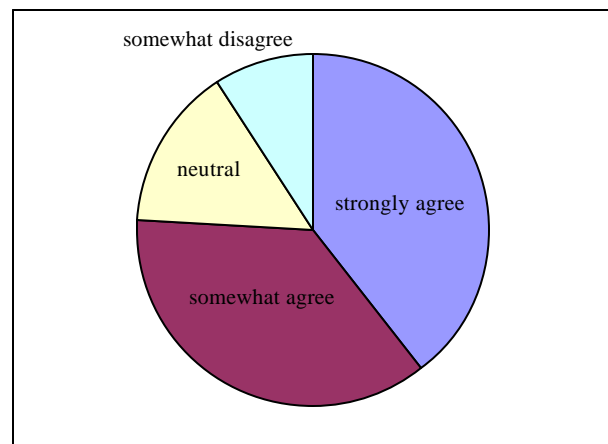
Most foundation/staff I work with provide advice that is generally sound.

	Responses	Ratio
Strongly agree	8	24%
Somewhat agree	14	42%
Neutral	9	27%
Somewhat disagree	2	6%
Strongly disagree	0	0%



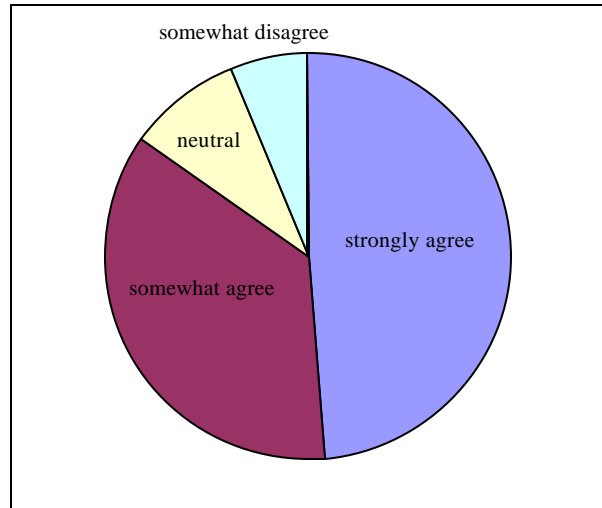
Most foundation/staff I work with make reasonable requests for additional information when receiving a proposal.

	Responses	Ratio
Strongly agree	13	39%
Somewhat agree	12	36%
Neutral	5	15%
Somewhat disagree	3	9%
Strongly disagree	0	0%



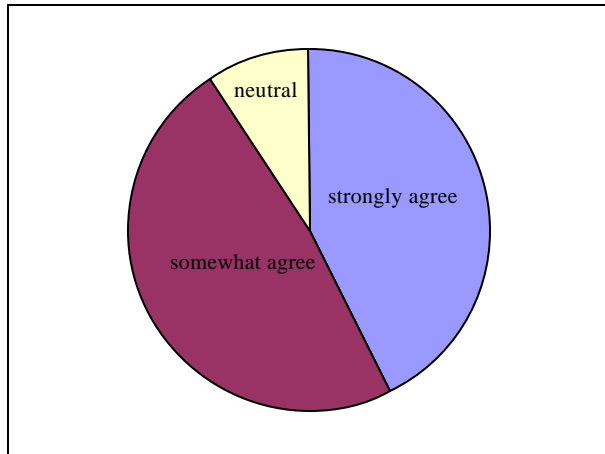
Most foundation/staff I work with are honest in their dealings with grantees.

	Responses	Ratio
Strongly agree	16	48%
Somewhat agree	12	36%
Neutral	3	9%
Somewhat disagree	2	6%
Strongly disagree	0	0%



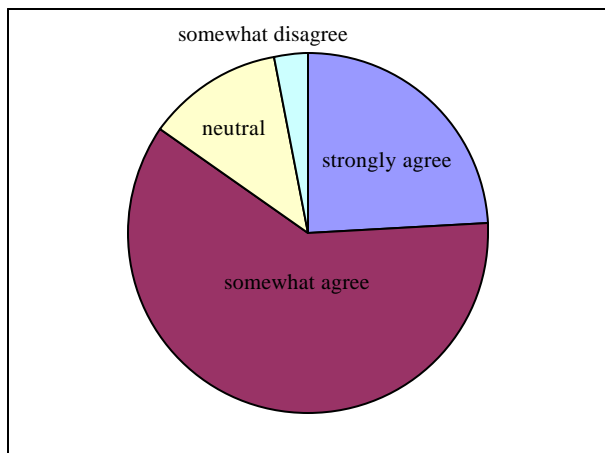
Most foundation/staff I work with seem truly engaged in, and committed to, their work.

	Responses	Ratio
Strongly agree	14	42%
Somewhat agree	16	48%
Neutral	3	9%
Somewhat disagree	0	0%
Strongly disagree	0	0%



Most foundation/staff I work with have reasonable application/proposal requirements.

	Responses	Ratio
Strongly agree	8	24%
Somewhat agree	20	61%
Neutral	4	12%
Somewhat disagree	1	3%
Strongly disagree	0	0%



Most foundation/staff I work with have reasonable reporting requirements.

	Responses	Ratio
Strongly agree	11	33%
Somewhat agree	19	58%
Neutral	3	9%
Somewhat disagree	0	0%
Strongly disagree	0	0%

